

# Managing Change and Overcoming Resistance

## **1. Encouraging Adoption of Change**

This section explores how Nudge Theory can be applied to gently steer employees towards embracing new practices without force. It focuses on subtle influences that encourage voluntary and sustainable change within the organisation



#### Using the Nudge Theory

- ✓ Define the Nudge: Create subtle prompts that encourage users towards the desired behaviour without force
- ✓ Understand the Audience: Grasp the underlying motivations and barriers of the group
- ✓ Create the Environment: Design settings that make desired choices easier to follow
- $\checkmark \quad \text{Iterate and Refine: Continuously improve nudges based on feedback and behaviour observed.}$

### 2. Embracing the Transition

Leveraging Bridges' Transition Model, this section provides insights on managing transitions rather than just changes. It discusses how to guide employees through the ending, losing, and letting go process and progressively lead them towards new beginnings effectively.

### The Bridges Transition



# 3. Navigating Emotional Reactions

Addressing the emotional journey of change, this section utilises the Kübler-Ross Change Curve to understand and manage employee emotions during transitions. It outlines strategies for supporting staff through the stages of denial, anger, bargaining, depression, and acceptance.

